

EASTERN CONNECTICUT BEEKEEPERS ASSOCIATION



BROOKLYN FAIR HONEY SALES PROGRAM

The Eastern Connecticut Beekeepers Association has a long history with the Brooklyn Fair. For many years the ECBA has provided an educational exhibit showing the agricultural benefits, the methods and enjoyment of beekeeping to Fairgoers. In return, the Fair Committee has allowed the members to sell honey at the exhibit as a secondary activity.

All members of the ECBA may sell honey and hive products with the group at the Brooklyn Fair subject to the following provisions:

1. Anyone wishing to sell honey must be a member in good standing.
2. Every member who is selling at the fair must participate in the fair at our exhibit for a minimum of 4 hours sharing their knowledge and experiences in beekeeping to be scheduled with the Fair Committee.
3. Only honey and other hive products produced in CT may be sold.
4. All products must be produced by the member.
5. All products sold shall be pure honeybee products. No flavored or altered honey will be allowed. Candles shall be 100% beeswax.
6. Pollen or Royal Jelly is not permitted.
7. All honey must be in standard honey containers, with the label of the producer on it. The label shall have the name and address of the producer and the net weight of the product on it.
8. All honey will be sold at a uniform price to be determined by the membership.
9. The Association will retain 10% of all sales; the net shall be paid by check and mailed to the member promptly.
10. Sales of non-beehive products are not allowed. The sales of clothing, books, toys etc. are exclusively for the Association.
11. The cost of parking and admission are the responsibility of each member.
12. While participating in the exhibit, members may not "steer" customers to their products.
13. No one under 18 may handle money.
14. In order to keep the exhibits looking professional, members should not eat in the exhibit, and any gathering or talking amongst members should be outside to allow room for fairgoers.
15. Honey samples shall be handed out by a club member only. Sample packages will not be labeled. We will sample a dark and a light honey. All samples will be put away when not being passed out.

HONEY SALES PROCEDURES

1. All honey for sale during the fair must be delivered to the Fair display on Wed evening by 7:00pm.
2. All honey must be checked in with the treasurer for accounting.
3. All honey will be stocked on the display shelves by the Fair Committee.
4. All excess honey will be stocked in the cabinets with the names of the members on the ends of the boxes to facilitate restocking.
5. After the initial stocking by the Fair Committee, all empty honey boxes are to be removed by the member or will be removed by the Fair Committee. They may be brought back for take down on Sunday evening.
6. All remaining honey will be checked out with the treasurer on Sun evening after closing.
7. All remaining honey will be removed by the member on Sun evening unless other arrangements have been made with the Fair Committee.

8. In order to equalize sales opportunities, all members will be limited to:

5 lb containers	2 cases of 6
3 lb containers	2 cases of 6
2 lb containers	3 cases of 12
1 lb containers	4 cases of 12
12 oz containers	4 cases of 12
8 oz containers	1 case of 24

Any jar, plastic or glass, or bear shall be considered a container; i.e. a 1lb bear equals a 1lb jar.

This limitation is not total containers in the aggregate but by individual size; i.e. you cannot bring 4 cases of 5lb containers because you did not bring any 3 lb containers.

9. All restocking will be done to insure that all members get equal opportunity and “facings.” It is the intention that each sold jar will be replaced with the same member’s jar until that member is sold out and that each member with stock on display will have equal facings **by size.**
10. Fair committee members will have final decision on any questions about display.